

Carpe Diem System

LEGACY MAKERS TEAM

After decades of teaching people How to reach out, we have created this "Quick Guide" for taking Action and Connecting with Who YOU know and getting the Word out about your Home Business...

 NOW is the time to Seize the Day TEAM!

Your friends are BUSY! Use our Carpe Diem SYSTEM to reach out @ Breakfast, Lunch time, Before Dinner or at the Top of Every Hour-

Send a quick Message via TEXT, FB/Insta MESSENGER and VOICE TEXT on any platform is BEST It WORKS!!!

Always warm them up with our F.O.R.M. method:

Hi Name, I'm calling you for a reason but first and foremost, How are you doing?

F= Family - How's your Family Doing? (Wait for Response)

O= Occupation - That's great, How's work Going? (Wait for Response)

R= Recreation - Awesome, or I'm Sorry about that. You know I am here for you. Any Fun plans coming up? (Wait for Response)

M= Message - Fun! I love travel, etc.

Deliver your Message- The reason I am reaching out is because I wanted to let you know that I am launching a new business and it made me think of you because (insert personality attributes like you're so personable, good with people, well connected, a great business mind, etc) If I sent you a link to it, would you be open to taking a look for me?

(Wait for Response)


 When they say **Yes:**

"Thank you so much, I really appreciate you doing this for me. When do you think you'll have a chance to look at it?

(Wait for Response before sending the **Link:** <https://threelaunch.com>) 

Once they tell you when they will be looking Say: "Great, I will Follow Up with you after or the next day. looking forward to hearing your thoughts."

Start a **3 Way Follow Up Chat** with your mentor during or right after you know they have looked at your link. Say; "Thanks for taking a look, I am new and still practicing how to share this with others so I've added my mentor in this chat to meet you. **YES... (Schedule the day and time and be Specific)**

 Be Professional and call them on time (with your mentor) and share your **Story** in under 3 min. and Introduce and **Edify** your Mentor!!! (See FILES section on How to do a **3 way Call**)

Keep it Simple!

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SHARING YOUR STORY

1- Where you were before THREE. (i/e your health, your job, your situation)

2- What happened when you got Introduced? (why you got excited to partner with THREE)

3- Where you see yourself going and What's in it for them? (i/e Now, I see myself being able to retire early and together we could help a lot of people get well and earn additional income.)

Introduce/Edify your Mentor/Friend: "Bob meet Sue my mentor, she has been doing this even longer than me and is very successful and knowledgeable about our Opportunity (use BIO's below for G & A). Bob meet Sue and Sue Meet Bob, and then put yourself on MUTE. Do not interrupt unless asked. (See FILES section on How to do a 3 way Call/Zoom)

LISTEN 🗣️ and Send any of the suggested Links/PDF's your Mentor discusses with them in your previous chat and or your mentor may start taking their Order and Prompt you to write it down in order to Fast Start them while on the call. Always have a few printed **Enrollment Forms & Pen** handy!

Follow Up: Schedule a time to Follow UP before the call/zoom ends! This is professional and helps your friend know that you are serious about this and helping them create success with It. With your Sponsor and repeat Steps 4-6 Until they're onboard.

Once they are Enrolled in THREE/placed their order and have an ID number.... Immediately Email them the **WELCOME letter** in FILES section and Add them to the Legacy Makers Groups/ Shout Chats and any other groups like B Nourished for product coaching if they haven't already been added previously.

🏆👤 You GOT this... The System Works! It's not on trial.

We have helped build Millionaires using this Method of reaching out and Sharing the THREE story!!

Message Your Sponsor and Us when you start scheduling so we can support you!

Calendly Link: <https://calendly.com/georgeandadrianneruiz/30-min-connect-call>

📞 George: 801-360-2195 Bio for 3 way call: Multi-Millionaire, former Realtor, Wellness expert, Network Marketing Legend.

📞 Adrienne: 801-915-0072 Bio for 3 way call: Multi-Millionaire, Certified Personal Trainer and, Wellness Expert, Mom of Twins.