## PATIENT/CLIENT EDUCATION

## A life of health and purpose

LEGACY MAKERS TEAM

## Hello Brand Ambassador,

Here is a sample of how you can **EDUCATE** client's & patient's on THREE's Products when in Office, Virtually or Over the Phone.

**Professional**: Hi [Patient's/Client's Name], how have you been feeling lately?

Patient/Client: Hi [Health Professional's Name], I've been doing okay, thanks. How about you?

**Professional:** I'm doing well, thank you. I've been exploring some new options to further improve the results we are working towards. I wanted to ask if you'd be open to trying some industry-disruptive health supplements to enhance your overall health and wellness. I like knowing that they absorb with 11 different delivery cellular systems and they're listed In the PDR where most professionals frequent to check the quality of wellness products. highly recommend them. (Insert your experience and findings)

Patient/Client: That sounds interesting. What kind of supplements are you talking about?

**Professional:** These are high-quality supplements from a company called Three International. They're backed by research and have shown significant health benefits. I believe they could make a real difference in your health journey.

Patient/Client: I'm definitely interested in anything that can help. How do these supplements work?

**Professional:** These supplements are designed to complement your current health regimen, boosting your results and supporting your overall well-being. By integrating them into your daily routine, you might notice improved energy levels, better immune support, and enhanced overall health. (Refer to Health Need's Chart/ABC's pdf for troubleshooting clients needs)

Patient/Client: That sounds promising. Are there any other benefits?

**Professional:** Absolutely. Beyond the direct health benefits, by using these supplements, you're supporting a practice that reinvests in patient care and community health initiatives. It's a way for us to keep improving the services we provide to you.

Patient/Client: That makes sense. How can I get started with these supplements?

**Professional:** Let me provide you with more information and help you select the right supplements for your needs. I can have (front desk) give you some brochures or you can scan this QR code to order (recommended products/carts for their need) using your phone here.

Does that sound good?

Patient/Client: Yes, that sounds great. Let's do that.

**Professional:** Great! Thank you for your order. Shipping usually takes 3-5 biz days from time of order. We can discuss your progress at your next appointment. I'm confident that these supplements can make a positive impact on your health journey.

We hope this was helpful! Sincerely, The LM Team